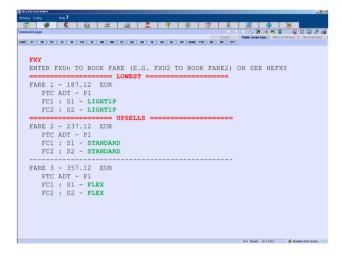
Upsell panel in cryptic

The upsell transaction FXY returns the lowest available fare for all the passengers in the lowest fare family and 6 upsell propositions, which are combinations of successive upgrades per bound of the lowest applicable fares in next higher fare families.

This transaction is combinable with any pricing options and can be performed at any time once the flight is booked.



Homogeneous upsell panel in cryptic

The upsell transaction can return homogeneous propositions with the option FXY/FFH.

Using this option, all the AF KL fare families will be returned in output if available.

Upsell panel after pricing in cryptic

The follow-up upsell transaction FXY1 can be used after pricing/best pricing transaction. In this case, the upsell is computed from the priced fare families and returns proposals in higher fare families.

Upsell panel key follow-up transactions:

- FQF to display the fare family description ex: FOF3 will display description for reco 3
- FXU to (re)book in the selected recommendation ex: FXU3 will rebook the in recommendation 3

In case of multiple passengers in the PNR, all the corresponding upsell proposals have to be selected. *ex*: FXU2-3 will rebook in recommendation 2 to 3 Otherwise, an error message is returned.

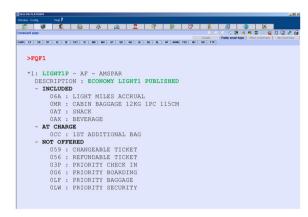
ALL SOLUTIONS ARE NOT IN SAME BOOKING CLASS

Fare families Description in cryptic

The fare families description can be requested after a fare family is displayed:

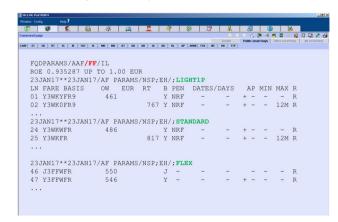
- After a pricing using FQF1 (or the recommendation number from a pricing list)
- After a teaser using FQF/TS
- After an upsell panel FQFn (n being the recommendation number)

ex: FQF3 will return description of the recommendation 3



Fare families in cryptic Fare Quote Display

Fare Quote Display can be displayed grouped by fare families using the /FF option.



Airlines content

The list of all implemented airlines with Amadeus Fare Families is available via FQN AFF/CXR

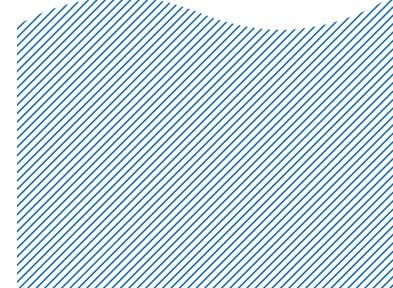
amadeus

Quick card

Air France & KLM Airline Fare Families in Amadeus

Experience Air France & KLM Fare Families

January 2017



Air France & KLM Fare Families

Travel agents are able to book airline fare families via Amadeus and easily access to their information. With the introduction of Air France and KLM fare families in the GDS (31 Jan 2017) on European routes, Amadeus travel agents will benefit from this new content to sell fare families that suit each customer preferences.

Where to use Fare Families?

Amadeus fare families are available in:

- Cryptic
- Amadeus Selling Platform Connect
- AeTM
- All Fares +
- Web services

Earo Familias in AcTM

Fare Families in Selling Platform Connect HIDGRADE TO-

-are Families in	AeTM:			
My selection				
Departure Time	Arrival Time	Duration		
Paris (CDG) 08:30 Monday, 13 February 2017	Geneva (GVA) 09:40 Monday, 13 February 2017	Air France 1642	1h10m Direct	
Geneva (GVA) 18:15 Wednesday, 15 February 2017	Paris (CDG) 19:30 Wednesday, 15 February 2017	AirFrance 1343	1h15m Direct	
Economy <u>LIGHT1</u>	o ticket 13/02	Change not allowed Refund not allowed <u>Purchase conditions</u>	AF 1642 AF 1343	312.31 EUR
Economy STANDARD W Public Last day to	o ticket 13/02	Change allowed Refund not allowed Purchase conditions	AF 1642 1 AF 1343	362.31 EUR
Economy FLEX V V9 Public Last day to	o ticket 13/02	Change allowed Refund allowed Purchase conditions	AF 1642 1 AF 1343 1	482.31 EUR

AFKL aligned offer throughout Europe

Min. Stay (3D/SA/SU)	No Min. Stay RBD	Lounge Access	Flying Blue	Refund	Go Show****	Sky Priority***	Baggage**	Change	AIRFRANCE KLM
Υ, Β, Μ, (P), U, (F), Κ, Η, L, T W, S, Α, Q, E, N, R, V, X, G	χ.	×	Light Miles Accrual	×	×	×	×	No change or €70*	Light
	B, M, (P), U, (F), K, H, L	×	Standard Miles Accrual	×	×	×	<	€70	Standard
	Τ,	×	Flex Miles Accrual	<	<	<	<	<	Flex
	J,C,D, Z (I)	<	Business cls Miles Accrual	<	<	<	*	*	Business

*Depending on competitive landscape: Change at 70 €: departure NL, BE, LU, GB, IE, NO, DK, SE, FI, ES

No change: departure rest of Europe

Key Features

Pricing by Fare Family in cryptic

Price by fare family is a pricing input that allows travel agent to target specific fare families in a pricing/best pricing transaction.

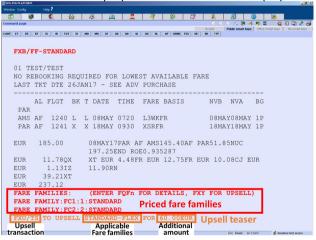
The pricing input is **FXB/FF-FFNAME**, for AF KL pricing:

- FXB/FF-LIGHT1P or FXB/FF-LIGHT2P, depending on country of commencement of travel, will return best price for FF Light
- FXB/FF-STANDARD will return best price for FF Classic
- FXB/FF-FLEX will return best price for FF Flex
- FXB/FF2-STANDARD/FF3-FLEX will return best price for FF Standard on segment 2 and the best price for FF Flex on seament 3
- FXB/FF2-FLEX will return best price for FF Flex on segment 2 and the best price available for the others

Upsell teaser after pricing in cryptic

The Upsell teaser is returned upon any pricing/best pricing transaction (FXP, FXX, FXB, FXA).

The upsell teaser is an appended line that proposes the chepeast fare in the next higher fare families. The price difference and the proposed fare families are displayed.



Pricing and teaser key follow-up transactions:

- FQF1 to see the priced fare families description
- FOF/TS to see the teaser fare families description
- FXU/TS to rebook the PNR in the teaser proposition
- FXY1 to see the entire list of upsell propositions

¹ piece of checked baggage of 23kg, for business class 2 pieces of checked baggage of 32kg each

^{***} Only on AF and KL operated flights

^{****} On KL only available when travelling with hand luggage only